

\$80,400 a Year Bottom-line Savings is Reason Enough for a Leading Las Vegas Casino to Replace 400 VHS Recorders with the all New Colby Digital Video Surveillance Recorders.

Here's Eight Additional Compelling Arguments for Making the Change.

Fits into Less Space than a VHS Recorder.

Quickly Locate Video Images for Instant Review.

Higher Quality Images than VHS.
And no Blur-Bar obscuring critical video images when using Colby digital video "Pause" frame.

Seven Contiguous Days of Video Recording.
Also eliminates lost recording time that accrues when rewinding and changing VHS tapes every eight hours.

Eliminate VHS Tape, Tape Rewinding, And Tape Changing. Forever.
Meets Nevada Gaming Control Board standards for keeping a constantly updated 168 hour contiguous video file for later examination and review.

Use Existing Cameras without Expensive Rewiring.
Simply unplug your old VHS recorders and replace them with the new Colby DVR-168 digital video recorder.

COLBY DVR-168 DIGITAL VIDEO RECORDER

1. \$80,400 annual cost reduction is the estimated savings with 400 VHS recorders @ \$201 savings per VHS recorder. The \$201 is a combination of eliminating \$156 per year for repair, cleaning, and servicing VCR's that will no longer be used and \$45 replacement cost for tapes that will no longer be purchased.

2. This does not include the 10.9 hours per VCR annually that is wasted changing,

handling, receiving, marking, storing, retrieving and replacing tapes, which equals 4,360 hours wasted hours per year with 400 VCR's.

3. In addition, it does not include 30 minutes per day per VCR of lost recording time due to the rewind and tape change, which amounts to 200 hours per day of lost recording time and 72,000 hours of recording time per year with 400 VCR's.

1 Digital Video with Existing Cameras.

Ever wonder why the VHS blur-bar always obscures the part of the image you want to see? The Colby digital video recorder delivers "Pause" images that are always sharp and clear without the dreaded blur-bar.

2 Seven Contiguous Days of Video.

Record 30 frames of video per second, 24 hours a day for seven contiguous days, (168 hours) on a high speed internal hard drive. Additional hours of continuous storage are optionally available in both NTSC and PAL versions.

3 No Tape Changing or Rewinding.

The Colby Digital Video Surveillance Recorder was created specifically to meet the Nevada Gaming Control Board standards to keep a constantly updated 168 hour video file archive for later review.

While VHS tape is eliminated for day to day use, digital images may be saved to VHS if required. In addition, digital video may also be quickly copied to CD-R for safekeeping.

4 Super-fast Video Review.

Storing video in one hour length segments offers swift and accurate access to files when video review is needed. Simply *point and click* the appropriate hour of video and review images instantly using the Time Stamp without the need to wind and rewind tapes.

And during file review, including when in pause mode, the cameras continue to roll and the Colby DVR-168 continues to record.

5 Added Features and Smaller Size.

Only 3" high, 12" deep and 12½" wide, our digital recorders are much smaller than most of the VHS recorders they replace. This will allow you to put almost twice as many units in the same rack space.

And by eliminating the need for VHS tape while using the Colby DVR-168 digital video recorders you free up storage space now being used to store VHS tape.

6 Built-in Video Image Authentication.

When a court visit is unavoidable, the Colby Video Verification and Authentication software protects you against charges of image tampering. Our exclusive software watermarks every frame of video ensuring the integrity of each captured video image.

7 No Expensive Rewiring.

Nothing could be sweeter. Simply unplug your old VHS recorders and replace them with the Colby DVR-168. No cables to change. No rewiring to hassle with. No trouble.

Our DVR-168 has one composite video input and a pass through video output jack with BNC connectors identical to the VHS unit it replaces.

8 Created for the Gaming Industry.

Even the professional model VHS recorders have endurance limitations when experiencing 24 hour a day, seven day a week torture. As a consequence, VHS recorders require a diligent maintenance schedule as well as a frequent replacement schedule for reliable uninterrupted monitoring.

The Colby DVR-168 was engineered specifically to meet the demanding physical needs of the gaming industry and ensures reliable, uninterrupted video recording.

\$ Last but Not Least. Lower Cost.

Quite frankly, the added features and benefits associated with technology are worth a lot less if the technology isn't affordable. We believe technology should offer new features and benefits while simultaneously lowering your overall operating cost.

Call to find out how the Colby DVR-168 Digital Video Surveillance Recorder will quickly pay for itself by significantly lowering your overall daily, monthly and annual surveillance operating cost and budget.

COLBY

Colby Systems, 2991 Alexis Drive, Palo Alto, CA 94304
e-mail: JamesJL@pacbell.net
702.813.3356